

Protective® Velocity

## The path to efficiency – electronic applications

When you submit applications electronically with Velocity's digital process, you can streamline production and deliver policies to your clients — with speed and ease. And, choosing an optimized application process can help you work more efficiently and win back valuable time in your day.

Electronic applications can help reduce cycle time — up to 14 days.



### Electronic application

- Protective EZ-App<sup>SM</sup> available on both desktop and mobile
- Immediate retrieval and processing by TeleLife<sup>®</sup> upon submission from EZ-App or another drop-ticket platform



### Digital Part II

- When submitting an electronic application, you can opt-in for your clients to complete the Part II medical questions online; clients receive an email link to register
- Once registered, clients answer Part II medical questions, review and e-sign application online and submit after completing all required information
- If clients do not complete their portion within five calendar days, TeleLife will reach out to complete the entire interview
- Note: the agent can assist the client at any time before the five calendar days through accessing the customers case on MyProtective.



### TeleLife interview

- Medical interviews not completed online, are conducted by TeleLife representatives — initiating client contact within 24 hours
- Clients may schedule their TeleLife interview at their convenience and receive text message reminders
- TeleLife representatives also schedule exams, order medical records (if needed) and obtain clients' voice or electronic signatures



### Protective Life Underwriting Solution (PLUS)

- Designed to underwrite applicants with the least number of requirements possible
- Fluids and attending physician statements may not be required

**Additional information on next page.**



### Pending business

- Application information available via the Pending Business dashboard on protective.com
- Regular email notifications are sent on policies that have reached key milestones in the application process



### Electronic Policy Delivery

- E-signatures accepted on delivery requirements
- Faster placement time when delivered electronically



**Let's work together for better protection and simpler solutions for you and your clients.**

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Not Insured By Any Federal Government Agency		May Lose Value